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# PRO TRACK AND TENNIS, INC.

Tennis Court Proposal



We Proudly Present This Proposal To  
City of Foley, MN

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## PROPOSED SYSTEM

### RESURFACE ASPHALT BASED TENNIS COURT

Pro Track and Tennis, Inc. proposes to install the following:

- 1. OPTION #1: Install NOVA Sports Color Coating System to one (1) tennis court. Areas needed will be patched and cracks filled. NOTE: No guarantee that all negative drainage/low lying areas can be completely eliminated.**
- 2. OPTION #2: Riteway Crack Repair System. 5 yr. warranty. 750 LF**
- 3. OPTION #3: Pickleball/10 & Under Game Lines: PER SET**
- 4. OPTION #4: Tennis Net Post System Installation: One (1) Set**

**Note:** If you recolor the courts again with us within (5) five years, we will extend your Riteway warranty for another (5) five years.

**The entire court surface will be power washed with 4000psi pressure and a special designed walk behind spinner head that deep cleans and scarifies the surface to give a 100% mechanical bond for the new coatings.**



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## **PART 1: GENERAL**

### **1.01 RELATED DOCUMENTS:**

- A. If Architectural or Engineering specifications and or drawings are involved those specifications will take precedence over the following where noted and determined suitable for the project.

### **1.02 SUMMARY:**

- A. Pro Track and Tennis, Inc. shall furnish all materials, labor, tools, and equipment necessary for the installation of the NOVA Sports Color Coating system to the tennis court.
- B. The court(s) will be laid out for game lines according to the USTA.

### **1.03 GOVERNING BODIES:**

- A. Codes and standards will follow the current guidelines set forth by the (USTA) United States Tennis Association and The (ASBA) American Sports Builders Association tennis court construction manual will be the reference source for all guidelines for construction.

### **1.04 SUBMITTALS:**

- A. One copy of the color coating manufacturer's product specification sheet.
- B. One surface color sample. See attached with this Proposal.
- C. One copy of the Material Safety Data Sheets (MSDS) for each product to be used.
- D. One copy of the certificate that Pro Track and Tennis, Inc. is a member of the American Sports Builders Association in good standing



## **PART 2: OWNER'S PRECONSTRUCTION RESPONSIBILITIES**

### **2.01 APPARATUS REMOVAL:**

- A. All athletic equipment should be removed and or moved out of the way of the areas to be worked on. Items such as bleachers, nets, divider nets, benches, etc.
- B. Any other items that are sitting on the surface to be coated that are not permanent fixtures.

### **2.02 GROUNDSKEEPING:**

- A. All edges of surface areas to be worked on should be treated as needed to kill all weeds. This should include weeds in cracks in the surface also. Applications should be repeated as needed to assure that the vegetation is killed off.
- B. Drainage issues should be addressed. If there are visible drainage problems where dirt and debris are deposited onto the court surface during a rain this should be addressed prior to the work starting.
- C. Severe leaching of weeds and sod/soil encroachment should be cut back and removed prior to Pro Track and Tennis beginning work. It sometimes takes days for the surface to dry out prior to being able to work on the surface.
- D. Any deposits of caked on dirt must be removed and cleaned. Built up dirt can trap moisture and may take days to completely dry out after cleaning and washing of the surface area.
- E. Sprinklers should be shut off four days prior to Pro Track and Tennis's arrival. The sprinklers can be run as long as the heads are adjusted not to spray water onto the court. Wind blowing water onto the court should be taken into consideration.
- F. We recommend that the area around the court be mowed prior to our arrival. This will keep grass from blowing onto the courts while the color coating is going down.
- G. Fertilizing turf adjacent to the court surface is strictly prohibited. Fertilizer will damage and discolor the court surface.



H. The owner must provide a water source within 100' feet of the work area.

### **2.03 SECURITY:**

- A. We recommend that the staff at the owner's site be notified of the dates the court(s) will be closed. Especially gym classes, tennis lessons, practices and tennis matches that may use the courts during the renovation period.
- B. The community should be notified, if feasible, to deter attempts to enter the work area during installation.
- C. The work area should be secured as best as possible by locking all gates that will not be used and placing signage warning of the court(s) being closed during renovation.
- D. It is the responsibility of the owner to secure the work area and to keep all unauthorized persons from entering the court area Pro Track and Tennis is not responsible for damage caused by trespassers.

*The successful and timely completion of your court renovation project relies on your cooperation. We thank you in advance for your commitment to the important items listed above.*



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## PART 3: PRODUCTS

### 3.01 COLOR COATING APPLICATION:

- A. The acrylic color coating shall be the NOVA Sports 100% acrylic color coating system specifically designed for installing on concrete and asphalt substrates.
- B. The color coating material will have silica sand added to it for the desired speed of play.
- C. Note: Unless otherwise specified, the speed of play will be medium. Fast and slow speeds can be installed at the owner's request.
- D. See attached spec sheets for details and coverage rates.

### 3.02 SYSTEM COMPONENTS:

- A. VEGETATION STERILANT: (Roundup or equal) shall be used to control vegetation along edges and in cracks as needed.
- B. LATEX BASED CRACK SEALANT: NOVA Sports 100% latex Crack Flex shall be used on the smaller surface cracks as determined by the lead technician.
- C. PATCHING MATERIAL: NOVA Sports 100% acrylic latex patch binder shall be used to fill bird baths and other imperfections. It will be used for irregularities that need to be filled or evened out and smoothed over. This product also will be used to fill very large thermo and structural cracks.
- D. Note: The above crack sealers will be used as determined by the lead technician. All or just one may be used per job surface conditions, weather and temperatures.
- E. LATEX PRIMER: NOVA Sports concrete primer will be used to prime bare concrete both old and new prior to applying any color coating.
- F. NOVA SPORTS ACRYLIC FILL: The acrylic resurfacer is used to prime, level and create a uniform surface to apply the color coating to. It also will black out the courts to hide color bleed through if colors are going to be changed.



- G. NOVA SPORTS COLORING SYSTEM: NOVA Sports color coating is a 100% acrylic concentrate designed specifically for color coating sport courts both indoor and outdoor. The concentrate is diluted with potable water and sand is added for texture and the desired speed of play.
- H. NOVA SPORTS LINE SHARP: Line sharp is used to seal the tape down prior to applying line paint. The product is clear in color. This helps to prevent bleed through.
- I. NOVA SPORTS LINE PAINT: Line paint is 100% latex heavy-duty paint specifically designed for striping game lines on a colored surface.



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## PART 4: SYSTEM INSTALLATION PROCESS

### 4.01 QUALITY ASSURANCE:

- A. The owner should have one designated person who all communication will go through during the course of the project.
- B. Pre-construction meeting. A meeting will be held on the court prior to any work beginning. The lead technician will go over the scope of work with the owner and answer any questions. The owner will be required to sign off on a production sheet attesting to the fact that this meeting took place.
- C. The owner's representative will be contacted daily by the lead technician to give a progress report.
- D. Post-construction meeting. A meeting will be held after the work has been installed. A production sign off sheet will be reviewed with the owner at which time the owner will approve the project by signing off on the production sheet and evaluating our performance.

### 4.02 VEGETATION:

- A. Vegetation will be trimmed if needed on all edges to receive the color coat surfacing.
- B. Please refer to PART 2 item 2.2.

### 4.03 CLEANING:

- A. The entire surface area to be coated will be blown off using high-pressure wind machines.
- B. Any areas that need additional attention will be wire brushed as needed.

**The entire court surface will be power washed with 4000psi pressure and a special designed walk behind spinner head that deep cleans and scarifies the surface to give a 100% mechanical bond for the new coatings.**



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#### **4.04 CRACK SEALING:**

- A. Cracks will be cleaned as needed using high-pressure air and water.
- B. Major cracks will be filled with a combination of products as determined by the field technician.
- C. Please see PART 3, 3.2, C and E for clarification of the different crack sealers.
- D. Note: Cracks are not guaranteed to not reappear and open back up. Cracks will open back up and can open slightly prior to leaving the job site. Only if you use the armor system are cracks warranted. New cracks that may form are not covered by warranty.
- E. OPTIONAL – RITEWAY CRACK REPAIR SYSTEM. Five year warranty on system.

#### **4.05 REPAIR OF LOW SPOTS:**

- A. An acrylic patch binder, “patching primer” will be used to prime low areas.
- B. All areas needing patched will have an acrylic patch binder mix applied.
- C. The patched areas will be sanded prior to color coating.
- D. Note: There is no guarantee that all low spots can be totally eliminated. However, Pro Track and Tennis, Inc. will do everything possible to attain a level court. Negative drainage will not be eliminated. No attempt will be made to correct planarity issues.

#### **4.06 ACRYLIC RESURFACER:**

- A. One (1) coat of NOVA Sports 100% acrylic fill will be applied over the entire surface.
- B. Silica sand will be added to the coat at a 60-80 mesh.

#### **4.07 COLOR COATING:**



- A. Two (2) coats of NOVA SPORTS fortified, 100% acrylic color coating will be applied.
- B. The color coat will be applied perpendicular to the primer coat.
- C. Sample color sheet of choices is attached.
- D. A fortified mixture will be used for the common area to withstand the water vapor and high traffic wear.
- E. The product used by Pro Track and Tennis, Inc. contains no asphalt emulsions or asbestos.

#### **4.08 LINE STRIPING:**

- A. The courts will be laid out for striping according to the U.S. Tennis Association.
- B. Textured white line paint will be used.

#### **4.09 JOB SITE CLEAN-UP:**

- A. The court area will be left "play" ready.
- B. All job related debris will be cleaned up and disposed of properly.
- C. All unused material will be removed from the job site and recycled.



## PART 5: WARRANTY

Pro Track and Tennis, Inc. warrants its labor and materials for a period of two (2) years from the date of completion of work on any tennis court. There is a five (5) year warranty on the Riteway Crack Repair System. All work performed by Pro Track and Tennis, Inc. is warranted against peeling, chipping and flaking under normal use. Pro Track and Tennis, Inc. further warrants that any paint applied during the striping on any tennis court will not flake or peel for a period of two (2) years from the date application is completed.

Customer acknowledges that they are aware that Pro Track and Tennis, Inc. is not responsible for defects, cracks, patches or uneven surfaces in the substrate which is being resurfaced by Pro Track and Tennis, Inc. Pro Track and Tennis, Inc. does not warrant that existing cracks or patches in existing substrate surfaces will not open or continue to increase in size. Pro Track and Tennis, Inc. shall not warrant nor be in anyway be responsible for peeling of paint or damage to any surface caused by failure of customer to keep the surface free of debris, vegetation or dirt and shall further not be responsible for damage to painted surfaces or any other actions caused by the customer. Pro Track and Tennis, Inc. does not warrant separation of the coatings from the concrete base where the base lacks a vapor barrier. Lack of a vapor barrier can cause moisture to be retained under the coating, which will eventually result in lack of adhesion to the surface. Pro Track and Tennis, Inc. does not warrant separation of the coating or bubbling of the coating when moisture is present due to passing from below an asphalt or concrete base.

In the event of any claims arising under this Warranty, damages incurred by the customer shall be limited to such repairs to be performed by Pro Track and Tennis, Inc. as are necessary to remedy any defects. Pro Track and Tennis, Inc. hereby agrees to perform any such repairs (weather permitting) promptly, after written notification of such claim from customer. Pro Track and Tennis, Inc. shall not be liable for any breach of any express or implied warranty except where expressly prohibited by applicable law.



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# ACCEPTANCE OF PROPOSAL

This proposal is valid for 60 days from August 16, 2024.  
 Pro Track and Tennis, Inc. proposes to furnish labor and material and equipment complete in accordance with the specifications in this proposal for the sum of:  
*Please initial the appropriate boxes below to designate acceptance of the following options.*

- |   |  |
|---|--|
| <input style="width: 40px; height: 40px;" type="checkbox"/> | <p><b>OPTION #1:</b><br/> <b>Color Coat Court One (1) Court</b> <span style="float: right;"><b>\$33,400.00</b></span><br/>                     Thirty-three thousand, four hundred dollars</p>                           |
| <input style="width: 40px; height: 40px;" type="checkbox"/> | <p><b>OPTION #2: Add to Option #1</b><br/> <b>Riteway Crack Repair System- 750 LF</b> <span style="float: right;"><b>\$15,000.00</b></span><br/>                     Fifteen thousand dollars</p>                        |
| <input style="width: 40px; height: 40px;" type="checkbox"/> | <p><b>OPTION #3: Add to Option #1</b><br/> <b>Pickleball/10 &amp; Under Game Lines: PER SET</b> <span style="float: right;"><b>\$500.00</b></span><br/>                     Five hundred dollars PER SET</p>             |
| <input style="width: 40px; height: 40px;" type="checkbox"/> | <p><b>OPTION #4: Add to Option #1</b><br/> <b>Tennis Net Post System Installation: One (1) SET</b> <span style="float: right;"><b>\$4,500.00</b></span><br/>                     Four thousand, five hundred dollars</p> |

**Due to current market conditions, all prices subject to surcharge before date of install**

**Payment to be made as follows:**  
*A down payment of 40% is due upon acceptance of proposal. The remaining balance is due on the day the job is complete and accepted by the owner.*

**Acceptance**  
*The above price, specifications and conditions found in this proposal are satisfactory and are hereby accepted. Pro Track and Tennis, Inc. is authorized to do the work as specified. Payment will be made as outlined.*

Signature	Signature
Print	Print
Date	Date
City of Foley, MN	Pro Track and Tennis, Inc.



**From:** [Mark Pappenfus](#)  
**To:** [Sarah Brunn](#)  
**Subject:** Proposal for Tennis Court Resurfacing  
**Date:** Tuesday, August 20, 2024 12:45:45 PM  
**Attachments:** [MN Foley City Color Proposal 8-16-24 TF DIL.pdf](#)

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Sarah,

Attached is the proposal from Pro track & Tennis, Inc. for work to take place on the Lion's Park tennis court that we can talk about tonight at our Council Meeting. The quote is good for 60 days, so a decision does not need to be made tonight.

The work will consist of:

- Repairing all cracks on existing court with their Riteway Crack Repair System
- Recoat entire existing tennis court and repaint with 1 tennis court and 2 pickleball courts (1 on each end of tennis court)
- New Tennis net post system

We can go over the other details of the proposal tonight, but I did have some questions that I had asked our Acct. Mgr. and her responses were below in Red:

-Fencing – Am I correct that there is no upgrades/repairs to the existing perimeter fencing and that I would be responsible for this outside of your project. **We are not doing any of the fencing.**

-If we accept all 4 options, what is the expected lifespan before a complete rebuild would be required. (if we don't do the below 5 year recoloring). **This is hard to give a hard date on when a rebuild will be needed. Even with doing the Riteway, new cracks can form that can become an issue down the line. The reason we extend it at the 5-year mark is that is usually when the paint starts to wear of the fabric more/exposing it to the elements. This also depends on how much use the courts get.**

-If we would hire your Company to: *If you recolor the courts again with us within (5) five years, we will extend your Riteway warranty for another (5) five years* – what would your projected cost be to do everything that is needed to extend it the additional 5 years. **I would say around 35-40k. There should be less patch work since all of the cracks will be getting filled in this go around and Riteway added.**

-For these quotes that you provided, I see that they are good for 60 days. Would you plan to complete this work yet this Fall or would it be completed next Spring. If we wait until next Spring, could the price increase, and estimated increase? **This would be a production question and if they do Riteway we will want it warm. If they sign up now, we would hold the price until next spring.**

We have \$60,000 in this years budget that would cover this and the price of the border fencing/gates that needs to be updated. We could then move the \$30,000 that we have budgeted for additional funds for this project in next years 2025 budget to other needed items. Two items

that are more needed for 2025 that we could use this extra money for is an additional \$10,000 to the Scout House that would allow us to install all new windows (6) along with new fascia, soffit, and siding. Also, about \$5,000 to \$7,500 to install new exterior steel along with a new door and window on the Lions Park warming house .

That would still leave about \$12,500 extra to cut or other needed items.

Thanks, Mark

**Mark Pappenfus**  
**City of Foley Public Works Director**

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**From:** Tanya Franck <tanya@protrackandtennis.com>

**Sent:** Friday, August 16, 2024 5:29 PM

**To:** Mark Pappenfus <mpappenfus@ci.foley.mn.us>

**Subject:** Proposal for Tennis Court Resurfacing

Hi Mark,

My team said they have worked with even worse courts than yours and were able to use the Riteway to cover the cracks. And that you wouldn't have to do a new build yet. The Riteway will give you a five-year warranty. If any crack resurfaces that we have repaired during that time, we will repair, paint and extend the 5 year warranty. Let me know if you have any questions.

Thanks,  
Tanya

**Tanya Franck**  
**Regional Account Manager**

**Pro Track and Tennis, Inc.**

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